

● LAUNCHING FRIDAY 25 SEPTEMBER

Your access points are fine. *Here's the controller.*

CloudWLC is the new home for Cambium-based networks. Keep every access point you own, and choose how you want it managed: a hosted controller you can move to now, or our own native controller with no licence server in the way. Built and run by the hospitality Wi-Fi specialists at Optaro.

OPTION 1 · MOVE NOW

Hosted cnMaestro

Your own cnMaestro controller, hosted and run for you. A guided migration brings your WLANs, AP groups and devices across from Cambium Cloud while it is still running.

- ✓ A dedicated controller at your own secure address
- ✓ Guided migration with the CloudWLC browser extension
- ✓ See exactly what will move before anything switches
- ✓ Backups, updates and monitoring done for you

Best for: getting your estate safe this week.

OPTION 2 · NATIVE

OpenWLC Control

Our own controller for Cambium access points. No cnMaestro, no Anchor account and no licence server, so you can add, replace and remove devices for as long as the hardware lasts.

- ✓ Sites, reviewed AP adoption and live inventory
- ✓ WLANs, VLANs and manual channel and power control
- ✓ Every change verified on the device, with rollback
- ✓ Import from Cambium Cloud and a guided cutover

Best for: a network with a long future.

10,000+

access points
deployed for
major hospitality
venues,
worldwide

Hospitality first

Hotels, resorts and venues where Wi-Fi is part of the guest experience.

Assurance specialists

The team behind Optaro Assure and Optaro Connect.

One team

Built, hosted and supported by one team at Optaro.

TWO ROUTES, ONE ACCOUNT

Move now. *Stay for good.*

Cambium's own guidance is that a cnMaestro On-Premises server keeps running without its cloud licensing service, but "you will not be able to add or delete any devices." That is true wherever cnMaestro is hosted. So CloudWLC gives you both: a hosted controller to get safe now, and a native controller that never depends on anyone's licence server. Both live in the same account, and you choose what suits each site.

	Hosted cnMaestro	OpenWLC Control
Keep your Cambium access points	Yes	Yes
Add, replace and remove devices	While Cambium's licensing service runs	Yes. No licence server involved
Depends on Cambium's cloud	For adding and removing devices	No
Who develops the controller	Cambium Networks (in administration)	Optaro
Hosted, backed up and monitored for you	Yes	Yes

OPENWLC, IN THREE PHASES

Control first. *Then Manage, then Optimise.*

1

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Control

Take control: a complete site running through our own control plane.

- ✓ Accounts, 2FA and tenant isolation
- ✓ Sites, adoption and inventory
- ✓ WLANs, WPA2-PSK and VLANs
- ✓ Channel, width and power
- ✓ History, readback and rollback

2

PHASE 2

Manage

Manage the estate: what hospitality networks need day to day.

- ✓ WPA2/WPA3 Enterprise and RADIUS
- ✓ Dynamic VLANs and ePSK
- ✓ Captive portal integration
- ✓ Automatic channel and power
- ✓ Alarms, audit and backups

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PHASE 3

Optimise

Optimise the venue: the controller joined to Optaro Assure and RF Survey.

- ✓ Floor plans and RF Survey designs
- ✓ Venue-aware channel planning
- ✓ Guest journey and service health
- ✓ Root cause across AP, switch and WAN
- ✓ Firmware orchestration and API

One price. Control, Manage and Optimise are phases of delivery, not tiers you pay more for. All sixty-four capabilities: cloudwlc.com/controller

MIGRATION

Thousands of access points. *One guided move.*

By hand, moving 1,000 access points normally takes days: exporting, rebuilding and re-pointing, group by group. Our Chrome extension does it in one guided pass, from your own signed-in session.

THE MANUAL ROUTE

Export, rebuild, re-point

- 1 Export configuration from the cloud, account by account
- 2 Recreate hundreds of AP groups and WLANs on the new server
- 3 Reconfigure devices by command line, "in batches, preferably one device group at a time"
- 4 Approve every device from the onboarding queue
- 5 Check by hand that nothing was missed

Typically: days of engineering time for every 1,000 access points.

WITH CLOUDWLC

Connect, review, switch

- 1 Pair the CloudWLC Chrome extension with your new controller
- 2 Sign in to Cambium Cloud yourself. We never ask for the password
- 3 It collects every AP group, WLAN and device in one pass
- 4 CloudWLC rebuilds it on your controller and verifies the result
- 5 Review the scope, choose **Switch to CloudWLC**, and watch devices check in

With CloudWLC: one guided pass, however large the estate.

No files to export

Configuration goes straight to your controller.

No settings to re-key

Groups, WLANs and devices arrive as they were.

No password shared

Your Cambium sign-in stays in your browser.

WHY OPTARO

Run by the people who *build hospitality networks.*

10,000+ access points deployed

For major hospitality venues worldwide. We know what a Friday-night outage costs, and plan around it.

The network assurance specialists

The team behind Optaro Assure, the Wireless RF Audit and Optaro Connect: controller, assurance and guest access from one team.

Independent, and staying that way

Your network should not depend on one vendor's cloud or balance sheet. UniFi and Cambium live in the same account.

Hosted in Europe

In Hetzner's ISO/IEC 27001-certified data centres in Germany and Finland. UK, USA and Asia-Pacific coming shortly.

PRICING

A subscription per controller. *That's it.*

Every plan is a dedicated controller with a device allowance. Migration is included, and the whole journey is self-service.

ESSENTIAL

€59

a month · up to 50 devices

PLUS

€139

a month · up to 200 devices

SCALE

€295

a month · up to 600 devices

LARGER ESTATES

Per-device pricing that falls as you grow, with a dedicated controller for every 2,500 devices.

€1,410

a month for 5,000 devices

€3,480

a month for 23,000 devices

Cambium plans shown. UniFi controller hosting from €29 a month. Two months free with annual billing · 30-day money-back guarantee · Prices in EUR, excluding VAT. Also available in GBP and USD.

HOW TO START

Three steps to *a safe network.*

01 · TODAY

Reserve your place

Tell us what you run, roughly how many devices, and the plan you have in mind. It takes a minute and needs no payment details.

02 · BEFORE LAUNCH

We get you ready

We confirm your estate and recommend the right route for each site: hosted cnMaestro, OpenWLC Control, or both.

03 · FRIDAY 25 SEPTEMBER

Deploy and move

Create your account, deploy your controller and bring your sites across. Nothing on your network changes until you say so.

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Reserve your place at

cloudwlc.com/early-access

Questions about a large or unusual estate? cloudwlc.com/contact

